(Please write your Exam Roll No.) *Exam Roll No. .....*

END TERM EXAMINATION

SIXTH SEMESTER [BBA] MAY-JUNE 2025

Paper Code: BBA-312 ***Subject: Entrepreneurship Development***

Time: 3 Hours ***Maximum Marks: 75***

Note: Attempt all questions as directed. Internal choice is indicated.

Q1 Attempt **any five** of the following:- **(5x5=25)**

(a) Who is an entrepreneur? Discuss the characteristics of an entrepreneur.
(b) Difference between an entrepreneur and Intrapreneur with example.
(c) Myths about entrepreneurship.
(d) Forms of Ownership
(e) Concept of Start up
(f) What is venture Capital and its sources?
(g) Innovation Theory of entrepreneurship.
(h) Social Responsibility of any business firm.

Q2 Discuss the role of entrepreneurship in economic development of a country? What are the factors that contribute to countries development? **(12.5)**

OR

Q3 Discuss the role of various agencies and institutions helpful in entrepreneurship management. Give suitable example. **(12.5)**

Q4 What are the legal requirements and steps involved in the establishment of a new Unit in India? Discuss them with example. **(12.5)**

OR

Q5 What are the various sources of raising funds in case of new enterprise? Discuss them with example. **(12.5)**

Q6 How to do enternal environment analysis. What are the factors of environment to be studied and what information is taken through external environment analysis. **(12.5)**

OR

Q7 What are Entrepreneurship Development Programmers (EDP)? What are its objectives both short term and long term? How are they conducted? Discuss the steps involved. **(12.5)**

Q8 What role entrepreneur and their firm play in balanced regional development, promotions of export and import substitution and other benefits? Discuss with suitable examples. **(12.5)**

OR

Q9 What theories are useful in understanding entrepreneur behavior? Discuss two such psycho-theories with examples. **(12.5)**

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